

Message Text

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PAGE 01 STUTTG 01123 051500Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

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R 051430Z JUL 77

FM AMCONSUL STUTTGART

TO SECSTATE WASHDC 3674

UNCLAS STUTTGART 1123

FOR COMMERCE/DIBA ATTN: OFFICE OF EXPORT DEVELOPMENT

E.O. 11652: N.A.

TAGS: BTRA, GW

SUBJ: FOREIGN BUYER PROGRAM: MR. MANFRED SCHAEFER OF FIRMA

MISSEL, STUTTGART VISITING US JULY 14 - AUGUST 19, 1977

REF: 10 FAM 316.4

MR. WOLFGANG SCHAEFER, SON OF THE OWNER, AND FUTURE MANAGER OF THE LOCAL COMPANY FIRMA MISSEL, HORTENSIEWEG 27, D-7000 STUTTGART 50, TEL. (711) 531083, A MANUFACTURER AND EUROPEAN WIDE DISTRIBUTOR OF PLASTIC INSULATING MATERIAL FOR PIPING SYSTEMS, WILL BE VISITING THE UNITED STATES FROM JULY 14 - AUGUST 19, 1977. IN ORDER THAT HIS VISIT RECEIVES PROMOTION UNDER THE FOREIGN BUYER PROGRAM, THE FOLLOWING DATA IS SUBMITTED:

1) NAME, COMPANY AND TITLE: WOLFGANG SCHAEFER OF THE GERMAN FIRM E. MISSEL-ISOLIERMATERIAL ARMATUREN - HORTENSIEWEG 27, D-7000 STUTTGART 50. HE IS THE SON OF THE OWNER AND FUTURE MANAGER.

2) REASON FOR VISIT: TOURING THE UNITED STATES FOR INFORMATION AND STUDY PURPOSES - MARKET ANALYSIS AND KNOW-HOW IN THE FIELD OF PLASTIC INSULATING MATERIAL FOR PIPING SYSTEMS.

3) DESCRIPTION OF MERCHANDISE SOUGHT: PLASTIC INSULATING MATERIALS FOR PIPING SYSTEMS - DEPENDING ON MATERIAL, MIGHT BE INTERESTED IN DISCUSSING POSSIBLE FUTURE DISTRIBUTORSHIP FOR SAME FOR EUROPEAN MARKET.

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4) POTENTIAL PURCHASES: N.A.

5) ITINERARY: DEPART FROM GERMANY ON/OR ABOUT JULY 14 - BETWEEN JULY 15 AND AUGUST 7 TOURING THE UNITED STATES.

AUGUST 7-8 WITH RELATIVES: C/O MRS. ANNELIESE BRECHTEL, CHESTNUT HILL DRIVE, NEW FAIRFIELD, CONN. 06810; AUGUST 9 - 18: RESERVED FOR POSSIBLE MEETINGS; AUG. 19 - RETURN TO GERMANY.

6) MISCELLANEOUS INFORMATION: WOULD LIKE TO VISIT PRODUCERS OF SUCH INSULATING MATERIALS, WITH ENGINEERING OFFICES AND WITH ENDUSERS, I.E. CONSTRUCTION OR SANITARY INSTALLATION COMPANIES APPLYING MATERIALS. WILL BE IN WASHINGTON, FRIDAY AUGUST 5 TO DISCUSS DETAILS WITH PROJECT OFFICER, AND/OR WILL CONTACT NEW YORK DISTRICT OFFICE AUGUST 7-8.

7) ACTION REQUESTED: WOULD APPRECIATE IF ARRANGEMENTS COULD BE MADE FOR MR. SCHAEFER TO VISIT WITH COMPANIES SOUGHT. INFORM CONGEN STUTTGART OF PROPOSED SCHEDULE FOR CONFIRMATION WITH MR. SCHAEFER BEFORE DEPARTURE.

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Message Attributes

Automatic Decaptioning: X
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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